IDEAL CLIENT PERSONA

Name	
Gender	
Age	PLACE PHOTO HERE
Relationship and family	
Business they work for	
Job position	
Hobbies and interests	
Income	
Services they currently receive from you	
Notes	

HOW YOU CAN HELP THEM

What are their most important work responsibilities?

What do they find frustrating daily?

What products or services can you use or develop to help them?

WHERE YOU CAN FIND THEM

What social media do they use? How often?

What else do they read or use online daily?

Are they in any professional organisations?

Who else do they trust and connect with that you could partner with?

